



KGK GLOBAL CONCEPT  
LIMITED

*Together  
to Shape  
the Future*

Company Profile

# **Company Overview**

## **ABOUT US**

KGK Global Concept Limited is a global merchant trading, procurement, electrification, construction, supply and consultancy services company with world class credit and financing capabilities. We trade a broad spectrum of commodities across, metal and energy markets and have strong partnerships with the world's leading suppliers. Alongside trading commodities, we are a specialized multidiscipline procurement, supply, capacity development company, delivering a complete single source procurement solution to our customers worldwide. We supply all types of machinery, equipment and materials for construction, infrastructure, production and manufacturing, mining, transportation, healthcare, energy, municipal, industrial and engage in various training across the globe, these and many more. Our team of experienced professionals tailor solutions to assist customers with their specific requirements, ensuring that products, goods, and services are purchased on the credit terms that best match their business cycles.

## **The Company**

KGK Global Concept Limited offers a full range of General Supplies, Training, Electrification, Pre-Construction, Construction and Project Management Services. Our project teams maintain a strong foundation of trust and mutual respect generated through positive relationships with clients, architects, engineers, subcontractors and suppliers. A company-wide policy encouraging shared performance responsibility ensures the highest degree of professional service and results on all projects undertaken.

## What we stand for

### *Core Values*

- ~ Think, demand and deliver safety in all aspects of our business.
- ~ Serve our clients by listening, understanding and producing added value.
- ~ Embrace change through constant learning, feedback and continuous improvement.
- ~ Relentlessly pursue success through commitment to teamwork and innovation.
- ~ Build trust and loyalty through uncompromising honesty and integrity. ~ Provide opportunities for our employees to achieve their goals and improve their quality of life.
- ~ Recognize that we have a responsibility to "the environment", the community and other stakeholders.

### *Core Vision*

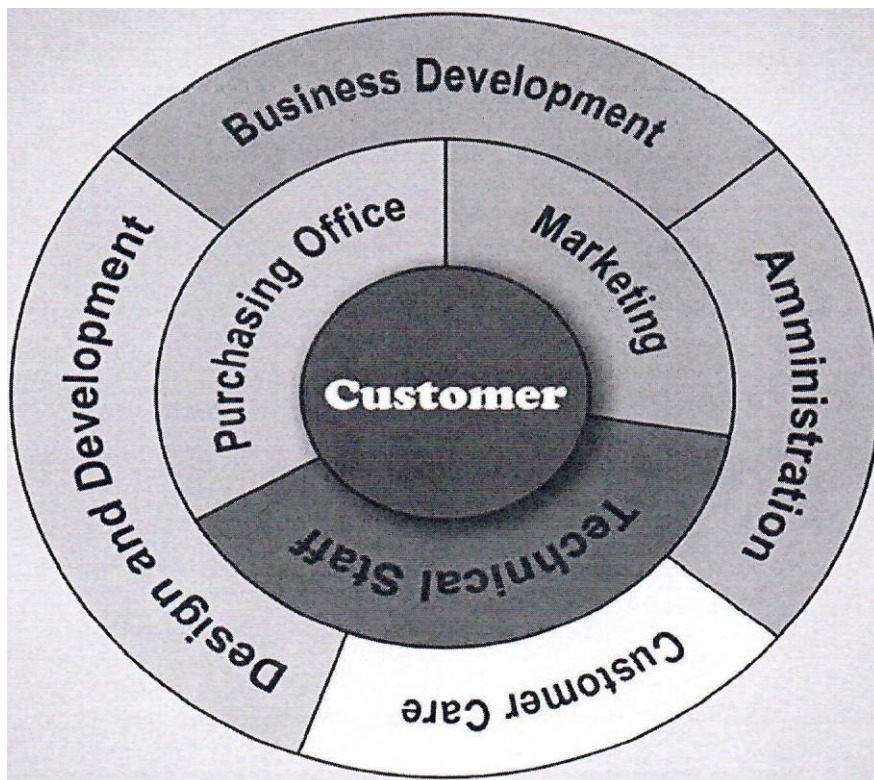
- ~ We will be the provider of choice, leveraging our collective talents to meet the needs of our diverse client base.
- ~ We will conduct ourselves with uncompromising commitment to our core values.
- ~ We will inspire and guide with positive leadership.
- ~ We will attract and retain the best talent by providing challenging opportunities, encouraging innovation and rewarding accomplishments.
- ~ We will leverage our resources through value-added alliances, partnerships and acquisitions to effectively provide the best solution.
- ~ We will embrace promising technologies as a means to deliver added value and create competitive advantage.
- ~ Our thinking will be flexible and entrepreneurial.

- ~ Our actions will reflect agility and responsible urgency.
- ~ We value diversity and see it as an advantage.
- ~ We will continuously develop a learning culture that supports the development and growth of our professional, technical and craft teams.

### ***Core Purpose***

Deliver world-class facility-related services for our clients' success.

### **Our Structure**



**KGK GLOBAL CONCEPT LIMITED**

## Delivery System/Services

There was a time when clients had internal resources from which they could draw for large projects. That is rarely the case today, as companies made the decision to focus on core competencies. They have divested themselves of the people who had knowledge and expertise in peripheral areas. KGK Global Concept Limited knowledge and expertise in a variety of projects undertakings fill the void that has been created. As a result, irrespective of the contracting arrangements a client chooses, they can be assured of topnotch quality with KGK Global Concept Limited.

KGK Global Concept Limited has a quantitative and substantive base from which it operates in the competitive-bid market. We always track our projects and enter information on cost, productivity, value analysis and value engineering, manpower, equipment, materials, procurement and schedule into our historical cost database. Our sophisticated reporting and control systems give us the knowledge we need to keep our clients ahead of the game, no matter which delivery system is chosen.

Since there are numerous delivery systems available to owners today, it is necessary to review delivery systems with clients. We listen carefully to our clients so we can make recommendations that will facilitate the construction process efficiently and effectively. This helps the client to choose the delivery system that is best for them leading to a more pleasant construction experience for everyone. Choosing the right delivery system lays the foundation for a positive, long-term relationship.

Through experience, we have discovered that certain delivery systems lend themselves to certain projects. By thoroughly discussing a project with the client, we can determine together what the best plan of action is. Sometimes the decision is straightforward, sometimes it is not. But there are always delivery systems that can work for your specific needs.

The projects that demand the most soul searching are large programs that involve multiple structures. Suppose you have a program that involves a material logistics center, an office, a body shop, a residential building and an assembly shop.

The best delivery system for the entire project may be different than the best delivery system for each isolated building. Under these circumstances, what is best for the entire project takes precedence over what may be ideal for individual units.

KGK Global Concept Limited can offer well thought-through suggestions and comments that help the client make the best delivery system decision. The goal is to use the delivery system that will align individual elements so that overall project goals and requirements can be met.

## **Services**

### **Pre-Construction Services**

Through clarification of and commitment to project team goals, KGK Global Concept Limited provides the project client and architect with control of the project's schedule, budget and quality. This is accomplished with studies, expert advice in construction means and methods and confirmation of the KGK Global Concept Limited project team's understanding of these goals with mockups, sample and investigations of existing product installations.

KGK Global Concept Limited believes that identification of team goals to be one of preconstruction's primary objectives. A draft schedule incorporating these goals with the anticipated construction activities and entitlement process displays logic relationships and anticipates potential team goal conflicts. The preconstruction schedule serves as the road map for design, development, and decisions pertaining to project scope, budget and procurement. Thus, KGK Global Concept Limited approach offers a controlled, effective use of preconstruction resources consistent with the progress required to acquire government approvals needed to complete the project on time and under budget.

## **General Construction Services**

KGK Global Concept Limited provides in-depth management and supervision of all of its projects, with hands-on involvement by the company's principals and project supervisors from start to finish. In addition to general building, tenant improvement and seismic retrofit services, KGK Global Concept Limited also provides added value to clients with its ability to self-perform structural and architectural concrete work, including forming, placing and finishing.

With general contracting, KGK Global Concept Limited always operates as the contractor. A project is bid based on the expectations a client communicates to an architect. KGK Global Concept Limited takes the drawings and specifications, involves our estimating staff as well as a large number of subcontractors and suppliers and produces the best cost and schedule for the project. All the numbers are based on the plans that are provided. If there are points of disagreement as the project moves ahead due to changes or different interpretations of the plan, KGK Global Concept Limited works with the client and the architect to resolve them. General contracting has a potentially adversarial side, which is avoided with newer style delivery systems.

KGK Global Concept Limited process encompasses an information system for the project to coordinate the clients and architect's goals. This comprehensive system includes numerous components ranging from scheduling, cost control, quality control, procurement, billing, project meetings, project commissioning, project close-out and warranty management.

## **Construction Management Services**

At KGK Global Concept Limited, construction management services provide assurance to the client of a well-run, problem free job site. The team of experienced construction professionals provides cost control, scheduling coordination, quality control and timely execution of plans throughout the project. KGK Global Concept Limited knowledge of local building codes, life safety requirements, permitting and other local nuances in the construction process is critical to the project's on-time and on-budget completion according to plan.

The client's interest is represented throughout the project, from start to finish, ensuring schedule compliance, coordinating proper document control and optimizing the owner's investment in the project.

With construction management, KGK Global Concept Limited typically acts as an agent for the owner, helping to manage the whole process. The owner pays a fee for this service as opposed to a markup on each item. This differs significantly from general contracting.

Under a construction management arrangement, all bids and information are submitted to the client. The client and the KGK Global Concept Limited manager decide together which subcontractor to use for the work. They are, in effect, working as a team.

With traditional construction management, all the subcontractors report to and are paid by the client. Lean Construction is there to help make decisions on whom to use and manage those subcontractors during the building process, eliminating time wasting for client.

## **Program Management**

When a client hires KGK Global Concept Limited for program management, he essentially gets program management plus. The 'plus' can vary widely depending on what kind of building is being constructed. With an office or light industrial building, there may be little difference between the two.



Program management involves overseeing much more than the construction of a facility. KGK Global Concept Limited not only manages the construction site; it manages all the equipment that goes inside the buildings. This involves considerably more work. As with construction management, KGK Global Concept Limited acts as an agent for the client and is paid a fee for services provided.

With KGK Global Concept Limited when a client contracts for Project Management, the client gets all necessary coordination to deliver the project on time, on schedule and on budget. KGK Global Concept Limited works with the clients' consultants i.e. Architects and Engineers processing all information and value engineering all the way while reporting directly to the client. Under a Project Management arrangement, all bids and information are submitted to KGK Global Concept Limited. KGK Global Concept Limited Project Managers analyze and make recommendations, providing a best case scenario to the client to aid in the decision making process.

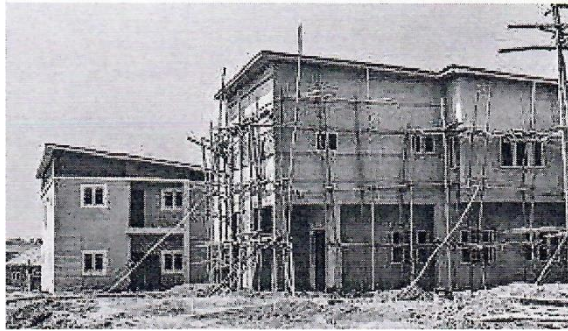
## **Training Programs**

KGK Global Concept Limited offers diverse range of training programs including leadership development, technical skills training, soft skills workshops, and customized training solutions tailored to meet the specific needs of our clients.

The benefit of our training is to enhance productivity, and overall performance within the organization. We have experienced trainers who use interactive learning methods, and the flexibility of the training schedules to accommodate the organization needs effectively.

## **Projects**

KGK Global Concept Limited has built a wide range of projects, of all sizes, for a diverse client base. Each project encompasses both the high quality and value that KGK Global Concept Limited brings to each of its projects. These projects include building renovations, institutional buildings, schools, office structures, hotels, studios, entertainment and sports facilities, retail, restaurants, industrial buildings, road way work, wastewater work, and parking structures.



## **General Supplies and Maintenance**

KGK Global Concept Limited specialize in the provision of cost effective products and services ranging from office supplies, electronics products, personal protective equipment's and accessories, supply of food stuffs, beverages, office automations construction material supplies, and stationaries among others all over Nigeria. We focus on delivering high-impact solutions that incorporate customized functionality specific to the client's requirements. The combination of thorough process, comprehensive experience and expensive creative vision enables us to provide services and products that are innovative. Useable and reliable.

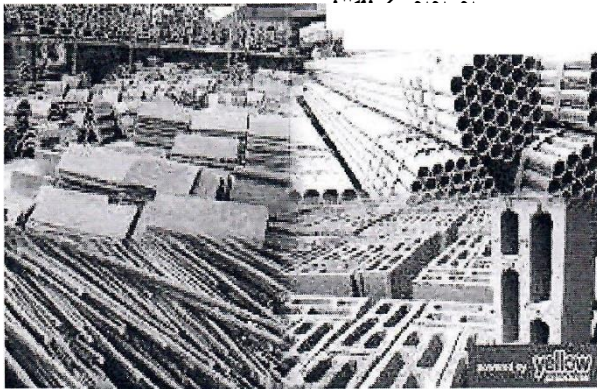
KGK Global Concept Limited general supply serves small business, corporate companies, corporations, State Government and Federal Government Departments. We specialize in the distribution if various types of supplies.

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## Office Equipment



## Building Materials



## Stationary Materials



## Borehole Drilling and Setup

The escalating cost of mains water is having an increasing impact on many companies that have a high water usage. Mains water costs alone can account for annual water bills in excess of tens or even hundreds of thousands of Naira. In many areas of Nigeria there are huge reservoirs of groundwater ( or aquifers) that could easily be tapped into producing significant operational savings. By drilling into these aquifers KGK Global Concept Limited has provided our clients with an independent supply of abundant good quality

water automatically controlled to be delivered at the pressure required. This has saved our clients hundreds of thousands of Naira.

Troubleshooting & Consulting During the construction of a borehole, drilling engineers may experience problems with difficult strata, broken or dropped drilling equipment or a myriad of other unforeseen complications in the process KGK Global Concept Limited management team have many years' experience in solving drilling problems worldwide. Our engineers are fully trained in all types of drilling techniques, bits and flushes to suit all strata. We have many recovery tools and if we do not have one for your particular problem, we will make one. Give us a call and explain your problem and will be only too happy to assist. Water supply boreholes occasionally run into difficulties. Like any other construction, they occasionally need maintenance. Our Borehole Engineering Services division specializes in troubleshooting just about any borehole related issue and will even offer a 'Business Continuity Plan, or 'Routine Maintenance Plan' to avoid problems occurring in the first instance.



# **Employment**

We believe that talented, inspired and motivated people can accomplish extraordinary results. In order to accomplish this goal, we must select, develop and retain the right people. We accomplish this through a constant focus on building the "people culture" of our company, supported by a philosophy that the role of leadership is to create an environment for people to be successful.

## **Our Culture**

Leaders who have strong convictions about the role of people in an organization lead leading edge companies. We constantly believe the same approach must be used for our employees.

## **Strong Values**

We are guided by values and a culture of success established by our founders.

These values guide us in all we do:

Honesty, Integrity and Trust Superior

Satisfaction

Great People

Innovation

Win-Win Partnerships and Teamwork Competency,

Leadership and Professionalism

## **Our Success**

Our success depends on the achievement of each individual in our company. We will provide challenges and opportunities, wherever possible for our employees in order to foster positive personal and technical growth.

## **Our Markets**

KGK Global Concept Limited prides itself on the broad range of projects performed by our different major market groups.

**The Industrial Group** provides facility-related construction, design-build, program management, construction management and consulting services.

**Our Commercial Group** has worked in numerous states providing services for the educational, office building, and retail sectors.

**Our Concrete Services** is a team of experienced professionals and highly qualified tradesmen that provide superior concrete construction. We offer the following services throughout Nigeria: concrete-supported slabs/flatwork, foundations, concrete walls and piers, and technical support.

## **Our IT/Electrical Group**

Specializes in deploying world-class infrastructure